

**Cordia Communications Corp.**

**EXHIBIT II**

**Managerial & Technical Capability**

# Omar Bello

8 Cindy Lane  
Norwalk, CT 06851

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Omar Bello is a distinguished Director of Information Technology with expertise in a diverse range of technologies across multiple industry sectors. He has demonstrated success managing Software Design, Product Development, and Internet Technologies. Omar is a well organized, results oriented individual with proven ability to implement procedures and processes that improve business functionality. Solid management skills, and the ability to motivate individuals allow him to maximize levels of productivity, while forming cohesive team environments.

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## PROFILE HIGHLIGHTS

- Self-motivated / Self-starter
- Innovative Process Developer
- Team Builder
- Thought Leader

## QUALIFICATION HIGHLIGHTS

- Executive Management
  - Internet / Intranet Technologies
  - Product Development
  - Client/Server Technologies
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## PROFESSIONAL BACKGROUND

**VP IT** - Cordia Corporation (*NASDAQ:CORC*)

**Director of Technology** - eLEC Communications Corp (*NASDAQ:ELEC*)

## CAREER ACCOMPLISHMENTS

### **Telecommunications Customer Service System**

**Summary:** Develop a Customers Service site for eLEC Communications customers.

- Processes the rating of service, local/long distance.
- System manages the Customer Acquisition Process from ILEC.
- Produces detailed phone bills.
- Provides collection tools, margin analysis and call center maintenance modules.
- Manages 50,000 lines across 43 states
- Facilitates \$30+million in annual billing
- Integrates with Bell Atlantic and Bell South systems

### **Motorcycle eCommerce System**

**Summary:** Develop a complete new Ecommerce site for Motofixx.

### **Luggage eCommerce System**

**Summary:** Develop a complete new Ecommerce site for Avishop International.

#### **EDUCATION AND PROFESSIONAL QUALIFICATIONS**

- Norwalk Community College
- University of Connecticut

#### **RELATED URL'S**

- <http://www.gamemode.com>
- <http://www.motofixx.com>
- <http://www.avishop.com>
- [www.elec.net](http://www.elec.net)

## **Patrick Freeman**

124 Olympus Dr  
Ocoee, FL 34761  
(407) 925-2850

### **1990-1994**

WATS/800, Inc  
Evansville, IN

1990 Provisioning Manager – managed day to day operations of provisioning department

1992 VP Operations - managed day to day operations of provisioning, and billing departments

### **1994-1997**

Information & Telephone Services, Inc  
Orlando, FL  
Co-Founder

1994 VP Operations – managed day to day operations in billing, provisioning, collections, and customer service departments.

1995 VP Operations and IS Director - managed day to day operations in information systems, billing, provisioning, collections, and customer service departments. Developed and architected a proprietary, real-time, integrated billing and customer care system.

### **1998-2000**

Telecom Software Solutions, Inc  
Founder  
Ocoee, FL

President – Developed and architected a real-time billing software platform for small IXC's and CLEC's.

### **2000-2002**

eLEC Communications, Inc  
Orlando, FL

2000 Director of Billing Services – Managed billing platform for CLEC

2001 VP Telecom Services – Managed day to day operations for CLEC of Orlando office

## **Education**

Bachelor of Science in Economics  
Minors in Mathematics and Business Management  
May 1990

**Purdue University, West Lafayette, IN**

7 Junebar Lane      203-229-2465  
Norwalk, CT 06851      cgironda@cordiacorp.com

# Craig Gironda

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**Experience**    December 2000 to Present    Cordia Corporation    Norwalk, CT

**CEO**

- Responsible for daily management of the company and carrying out the policies set forth by the board of directors.
- Creation and development of outsourced technical services division, which provides expert services to small to mid-sized companies.
- Creation and development of SpecialtyAgent.com, an online insurance agent portal, providing access to specialty insurance markets to licensed insurance agent.

1998 - 2000                      RiderPoint, Inc.                      Norwalk, CT

**CEO**

- Responsible for the daily management of RiderPoint, Inc. and RP Insurance Agency, Inc.
- Managing the software development for the RiderPoint Insurance Quote software application.
- Creation and development of RiderPoint's Internet insurance website, [www.riderpoint.com](http://www.riderpoint.com), which provides specialty lines of insurance information to retail clients.
- Managing the growth and development of RP Insurance Agency, Inc., which was the nationally licensed insurance agency that was the agency of record for RiderPoint.com.

1997 - 1998                      RiderPoint, Inc.                      Valhalla, NY

**Senior Vice President**

- Responsible for the creative, development and distribution of bank-card credit card programs.
- Managing the internal customer service department and customer benefit tracking programs.
- Managing the road sales force, creation of sales incentive and tracking programs.
- Managing our relationships with our credit card issuing bank partners, including marketing and retail agent training programs development with each bank.

1995 - 1997                      WPI, Inc                      Valhalla, NY

**Vice President, Marketing**

- Responsible for the creation, development and marketing of motor vehicle service contracts.
- Managing the road sales force.
- Developed sales training program.
- Developed customer service training program.

**Lorie M. Guerrero, M.B.A.**

Home (631) 821-6205  
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5 Odin Road  
Rocky Point, NY 11778  
lguerrera@earthlink.net

**Summary**

- Fundamental knowledge of financial statements and GAAP reporting.
- High-energy, enthusiastic and dependable individual who excels in challenging and competitive environments.
- Participative management style.
- Motivated, efficient and detail-oriented.
- Strong analytical and problem solving abilities.
- Proficient in Excel, Lotus, Word, Platinum, Business Works and Peachtree. Working knowledge of Powerpoint.

**Experience**

**Vice President Finance**

*Cordia Corporation, (CORC)*

September 2001-Present  
Norwalk, CT

- Responsible for all accounting functions and SEC reporting for a public, business services holding company, including the consolidation of six wholly-owned subsidiaries.

**Chief Financial Officer**

Sept. 1999 - Sept. 2001

December 1994 to Present  
Lake Success, NY

**Controller/Assistant Treasurer**

Oct. 1995 - Sept. 1999

**Senior Accountant**

Dec. 1994 - Oct. 1995

*Crescent Telephone Company, Inc.*

*(Annual Sales \$28 million)*

- Responsible for overseeing all G/L, A/P & A/R accounting functions for three divisions of a telecommunications company, including inventory and all consolidated internal and external financial reporting.
- Managing cashflow and establishing cost cutting consolidation efforts.
- Analyzing trends, preparing budgets, forecasts, cashflow statements and variance reports.
- Acquisition analysis including the preparation of proforma financial statements and management of the due diligence process.
- Developing and maintaining investor relations and reporting.
- Managing a staff of twenty-two, including eight direct and fourteen indirect reports.

**Assistant Controller**

*Strathmore Best Western Hotel*

August 1994 to November 1994  
Holtsville, NY

- Assisted with G/L, A/R, A/P and monthly financial reporting for hotel and restaurant facilities.
- Prepared sales tax reports and maintained petty cash and daily sales reporting.

**Temporary Accounting Consultant**

*Getty Petroleum*

April 1994 to August 1994  
Westbury, NY

- Responsible for updating and implementing a 155 account, bank reconciliation system.

**Junior Accountant**

*Conde Nast Publications*

January 1993 to January 1994  
Manhattan, NY

- Responsible for maintaining \$150,000 petty cash fund, as well as employee expense reports, cash disbursements and account reconciliations.

**Assistant Bookkeeper**

*Grand Union Supermarket*

November 1985 to April 1993  
Port Jefferson, NY

- Responsibilities included balancing daily cash, payroll, vendor relations, customer service, and product ordering.
- Managed eleven to fifteen front-end cashiers.

***Education***

**Master of Business Administration**

*Long Island University*

Emphasis on International Business and Global Expansion

January 1998

Brentwood, NY

**Bachelor of Science, Major: Accounting**

*St. Joseph's College*

May 1992

Patchogue, NY

**Professional Affiliations, Designations & Continuing Education:**

- Member of the Institute of Management Accountants and The Controllers Council
- Completion of the Corporate Financial Management Program, at the Executive Education Center, The University of Michigan – November 1999

Wesly Minella

Age 35

Director of Cordia Corp. since March 2001. Since September 1999, Mr. Minella has served as Vice President of Operations of eLEC Communications Corp., a competitive, local exchange company that provides local and long distance telecommunications, and data services throughout the United States. In that capacity, Mr. Minella supervises the provisioning and customer care operations. From November 1998 to September 1999, Mr. Minella served as the Production Manager of Jack Frost Sugars, Inc., one of the largest refiners and distributors of sugar in the United States. From April 1994 to November 1998, Mr. Minella served as a Logistics Coordinator for Krasdale Foods Inc., a wholesale and retail food distributor. From July 1997 to August 2000, Mr. Minella was a member of the Board of Directors and Secretary of Access One Communications, Inc. a competitive local exchange provide based in Florida.